

VITA

Michael E. McLeod, Ph.D. MBA CDP

- OBJECTIVE** Provide professional expertise to help settle litigation with greater speed and fairness.
- QUALIFICATIONS** Twenty-four years serving the legal community with over 300 economic reports. Qualified in State and Federal Court. Twenty-seven years of university teaching at the graduate and undergraduate level. Strong teaching, public speaking, training and communication skills. Worked on a pro-bono basis for the September 11th Victims Compensation Fund. Competence in analysis and design of complex information, and financial systems. Licensed: Life and Health Agent.
- EDUCATION** **Ph.D.**, Doctor of Philosophy, Business Administration
University of Georgia, December, 1975
Major: Managerial Economics
Minors: American Economic History and Econometrics
Doctoral Dissertation: An Econometric Model of the Paper Industry.
M.B.A., Master of Business Administration
Auburn University, Graduated June, 1969
B.S.B.A., Bachelor of Science in Business Administration
Auburn University, Graduated June, 1968
- CERTIFICATION** Certificate in Data Processing (CDP), 1983, The Institute for Certification of Computer Professionals
- PROFESSIONAL EXPERIENCE** **Senior Economist**
EnterpriZ Economic Consulting, LLC, March 18, 2003 to Present
Provide pecuniary analysis of lifetime earnings for economic reports, depositions, and courtroom testimony. Provide structured settlement services and consulting. Expert in lifetime earnings analysis and future financial needs. Extensive experience in valuing pensions for equitable distribution using the Pension Benefit Guarantee Corporation (PBGC) method and General Agreement on Tariffs and Trade (GATT) method. Experienced in the determination of present value of Life Care Plans.
- Owner**
Michael E. McLeod, Ph.D., CDP Consulting, 1979 to March 17, 2003
Provided pecuniary analysis of lifetime earnings for economic reports, depositions, and courtroom testimony. Expert in lifetime earnings analysis and future financial needs. Extensive experience in valuing pensions for equitable distribution using the Pension Benefit Guarantee Corporation (PBGC) method and the General Agreement on Tariffs and Trade (GATT) method. Experienced in the determination of present value of Life Care Plans

TEACHING EXPERIENCE

Associate Professor, Department of Information Technology and Operations Management

Appalachian State University, August 1, 2000 to June 30, 2002

Taught graduate level courses in Data Warehousing and Management Information Systems and undergraduate classes in Data Warehousing, Visual Basic, Systems Analysis, and Introduction to Computing.

Associate Professor, Department of Decision Sciences

East Carolina University, August 1, 1982 to June 30, 2000

Taught graduate level courses in Electronic Commerce, Management Information Systems, Systems Analysis and Design and undergraduate courses in Decision Support and Expert Systems, Systems Analysis and Design and Introduction to Computing. Performed research, and interacted with the business and legal community as a consultant.

Assistant Professor, School of Business

Augusta State University, August 1, 1978 to July 31 1982

Taught graduate level courses in Microeconomics, Macroeconomics, Operations Management and Management Information Systems and undergraduate courses in Microeconomics, Macroeconomics, American Economic History, Management Information Systems and Operations Management. Performed research, and interacted with the business and legal community as a consultant.

Assistant Professor, Robins School of Business

The University of Richmond, January 1, 1976 to July 31, 1978

Taught graduate and undergraduate level courses in Microeconomics, Macroeconomics, Operations Management, and Management Information Systems. Performed research, and interacted with the business community as a consultant.

REFEREED PUBLICATIONS

Mennecke, B.E., Bradley, J. & McLeod, M. (1999). The Impact of Group Process Training and Role Perceptions on the Performance and Perceptions of Student IS Project Teams. *Journal of Informatics Education and Research*, Fall, 1999, Vol. 1, No. 1, pp.23-36.

Dellana S. & McLeod, M. (1997). Relationships of Instructors' Personalities With Total Quality Management Practice in the University Classroom. *Psychological Reports*, pp. 99-118.

Tomkiewicz, J. & McLeod, M. (1989). Organizational Implications of Unmet Salary Expectations. *The College Student Journal*, Spring, 1989, Vol. 23, No. 1, pp. 89-96.

McLeod, M. & Foster, C. (1982). Economic Evaluation of Damages in Personal Injury and Wrongful Death Litigation. *Georgia State Bar Journal*, November, 1982, Vol. 19, No. 2, pp. 60-64.

Rutsohn, P., Schoolfield, M. & McLeod, M. (1982). Comprehensive Occupational Health: Is it Beyond the Reach of Small Business? *Journal of Small Business Management*, April 1981, Vol. 19, No. 2., pp. 52-60.

**REFEREED
PRESENTATIONS**

Mennecke, B.E., Bradley, John H. and McLeod, M. (1998). Making Project Groups Work II: The Impact of Group Process Training on the Performance and Perceptions of Information Systems Project Teams. *Proceedings of the International Academy for Information Management* (pp. 110-121, **Best Paper Award**), Helsinki, Finland.

Killingsworth, B., Mennecke, R., Schellenberger, R. & McLeod, M. (1996). Information Systems Use in the Service of the Public: Experiences and Opportunities for Geographic Information Systems to Support America's Labor. *Proceedings of the Decision Sciences Institute* (pp. 736-738).

Killingsworth, B. & McLeod, M. (1995). Problem-Based Learning and Student Involvement: An Adaptation of User Involvement and Conflict Theory. *Proceedings of the Decision Sciences Institute* (pp. 250-252).

Dellana, S. & McLeod, M. (1995). Instructor Personality Type and Total Quality Management Practice in the Classroom: A Pilot Study. *Proceedings of the Southeast Region Decision Sciences Institute* (pp. 93-95).

Crawford, D., Killingsworth, B., Gupta, U. & McLeod, M. (1995). Motivating and Measuring Quality Performance in Information Systems Staff: A Case Study. *Proceedings of the Southeast Region Decision Sciences Institute* (pp.211-213).

Dellana, S. & McLeod, M. (1994). The Meyers-Briggs Type Indicator as a Tool for Implementing Total Quality Management in Higher Education. *Proceedings of the Northeast Region Decision Sciences Institute* (pp. 313-315).

Tomkiewicz, J. & McLeod, M. (1991). A Hiring Strategy for Smaller Firms. *Proceedings of the Southeastern Chapter of the Institute for Management Sciences* (pp. 220-221).

McLeod, M. (1987). Designing Expert Systems Using Guru. *Proceedings of the Southeastern Chapter of the Institute for Management Sciences* (pp. 146-148).

Zincone, L., McLeod, M., & Wittman, W. (1986). Implementation of a Budgetary Decision Support System for a Municipal Utility. *Proceedings of the Southeastern Chapter of the Institute for Management Sciences* (pp. 12-14).

McLeod, M. (1985). A Survey of Decision Support Software for Microcomputers. *Proceedings of the Southeastern Chapter of American Institute for Decision Sciences* (pp. 151-153).

McLeod, M. (1984). Valuation of Pension and Retirement Benefits, North Carolina Bar Association Foundation Continuing Legal Education, May, 1984.

McLeod, M. (1982). Validation of Simulation Models. *Proceedings of the Southeastern Chapter of the Institute for Management Sciences* (pp. 259-263).

- BOOK** McLeod, M. & Killingsworth, B. (1997). *Instructor's Manual for Information Technology: Concepts and Issues*, Second Edition, by Laudon, Traver, and Laudon, Course Technology, Inc.
- TEXTBOOK CHAPTER** Killingsworth, B. & McLeod, M. (1993). Expert Systems Development Issues Confronting Organizations in the Evolving Global Marketplace. A chapter in the book *Information Technology and Organizations*. IDEA Group Publishing.
- GRANTS** America's Labor Market Institute Training grant for the development of course materials for a 1-week course for labor market analysts. Those course materials were then used to train labor market analysts in 6 states. A "Train the Trainer" session was also conducted. Initial funding of \$250,000 was extended for 2 additional years. Co-investigators were Killingsworth, B, Schellenberger, R., Mennecke, B., and Kleckley, J.
- GRANT TRAINING** Minneapolis, Minnesota (April, 1996)
Saratoga Springs, New York (June, 1996)
Columbia, South Carolina (July, 1996)
Phoenix, Arizona (August, 1996)
Greenville, North Carolina (October, 1996)
Sacramento, California (March, 1997)
- PROFESSIONAL ACTIVITY & SERVICE** National Association of Forensic Economics
World Class Strategies Steering Committee – Regional Development Institute, 1993-1995
World Class Strategies Facilitator, 1992-1995
Phi Kappa Phi
Omicron Delta Epsilon
Faculty Advisory Committee, 1998-1999
Continuing Education Committee, 1983-1986, chair 1985-1986
Faculty Computing Committee, 1984-1985
Strategic Planning Committee, 1992-1994
Unit Code Committee, 1990-1991
Undergraduate Curriculum Committee, 1985-1987
Decision Sciences Departmental Personnel Committee, 1989-1990, 1992-1995, chair 1999-2000
Strategic Planning Committee, 1992-1994, 1998-1999
Southern Association of Colleges and Schools, Self-Study, 1990-1991
Computer Coordination Committee, 1990-1993
Management Information Systems Track Chair, 1983 Southeast Region of the Decision Sciences Institute
North Carolina Management Information Systems Educator's Forum, 1992-1996
Decision Sciences Society Faculty Advisor, 1985-1994
Television interview regarding oil crisis-March, 1980

**PROFESSIONAL
ACTIVITY &
SERVICE
Continued**

Software developer for Augusta Institute of Real Estate, 1979
Greenville Rotary Club "Economic Outlook" speech February, 1996
Information systems consultant to the City of Greenville, NC, 1984-86, 1994-2000
Systems analysis consultant for Excel-Linde Corporation, 1987
Total Quality Management consultant to Hampton Industries, 1993-1994

TRAINING

Structured Settlements University, Genworth Financial, April 7-10, 2005, Lynchburg, Virginia.

The International Conference on Life Care Planning, exhibitor/sponsor, October 10-12, 2003, Dallas, Texas.

"Trusts as a Settlement Instrument", Settlement Partners, October 3-4, 2003, Denver, Colorado.

SAS Warehouse Administrator Data Warehousing software course at SAS worldwide headquarters in Cary, North Carolina, March 12-16, 2001.

International Center for Computer Enhanced Learning sponsored by Catalyst Institute April 29-May 1, 1998, Wake Forest University.

Digital Future II ECU educator training on uses of the Internet for instruction.

PERSONAL

Married to: Mary Chapman McLeod, MA.Ed.
Middle grades math and science teacher.

Interests: applications of economics, photography, computing, travel, reading